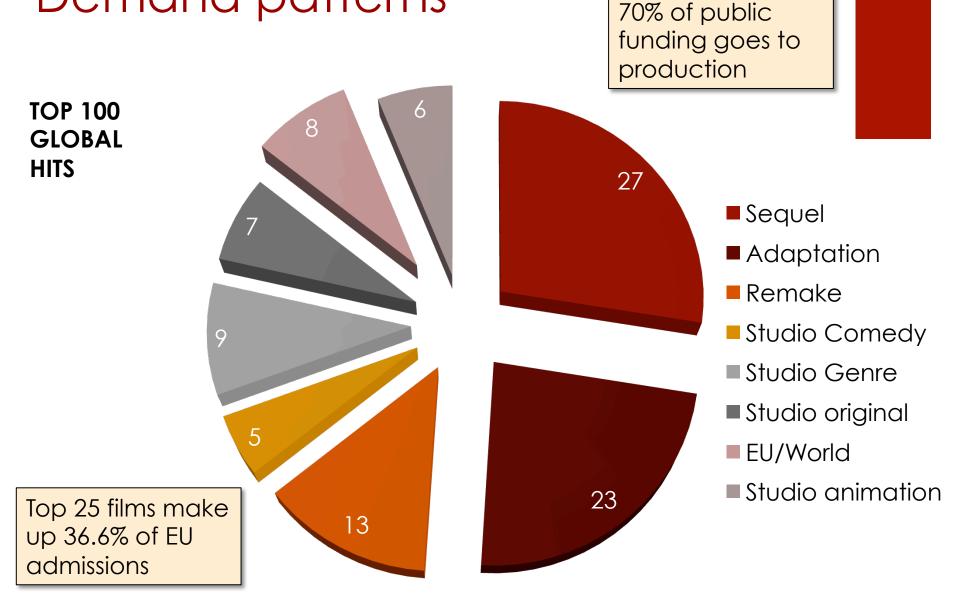
SET THE TREND!

Michael Gubbins SampoMedia

Tallinn, 2016

EXCEPTIONS BRANDS

Demand patterns



Brands















Participation and community







Shared experience





Exclusivity











Crowdfunders

Control over product/IP









SHARE, COLLABORATE, FAIL

Luck cannot be plan A

